

Clerk of the House of Representatives  
Legislative Resource Center  
135 Cannon Building  
Washington, DC 20515  
<http://lobbyingdisclosure.house.gov>

Secretary of the Senate  
Office of Public Records  
232 Hart Building  
Washington, DC 20510  
<http://www.senate.gov/lobby>

# LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

<b>1. Registrant Name</b> <input checked="" type="checkbox"/> Organization/Lobbying Firm <input type="checkbox"/> Self Employed Individual LOCKHEED MARTIN CORPORATION	
<b>2. Address</b> Address1 6801 ROCKLEDGE DRIVE Address2 _____ City BETHESDA State MD Zip Code 20817 Country USA	
<b>3. Principal place of business (if different than line 2)</b> City _____ State _____ Zip Code _____ Country _____	
<b>4a. Contact Name</b> _____	<b>b. Telephone Number</b> _____ <b>c. E-mail</b> _____
<b>5. Senate ID#</b> 23031-12	
<b>7. Client Name</b> <input checked="" type="checkbox"/> Self <input type="checkbox"/> Check if client is a state or local government or instrumentality LOCKHEED MARTIN CORPORATION	<b>6. House ID#</b> 311450000

## TYPE OF REPORT

8. Year 2018 Q1 (1/1 - 3/31)  Q2 (4/1 - 6/30)  Q3 (7/1 - 9/30)  Q4 (10/1 - 12/31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  Termination Date \_\_\_\_\_ 11. No Lobbying Issue Activity

## INCOME OR EXPENSES - YOU MUST complete either Line 12 or Line 13

12. Lobbying	13. Organizations
<b>INCOME</b> relating to lobbying activities for this reporting period was: Less than \$5,000 <input type="checkbox"/> \$5,000 or more <input type="checkbox"/> \$ _____	<b>EXPENSE</b> relating to lobbying activities for this reporting period were: Less than \$5,000 <input type="checkbox"/> \$5,000 or more <input checked="" type="checkbox"/> \$ <u>3,450,000.00</u>
Provide a good faith estimate, rounded to the nearest \$10,000, of all lobbying related income for the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	<b>14. REPORTING</b> Check box to indicate expense accounting method. See instructions for description of options. <input type="checkbox"/> <b>Method A.</b> Reporting amounts using LDA definitions only <input type="checkbox"/> <b>Method B.</b> Reporting amounts under section 6033(b)(8) of the Internal Revenue Code <input checked="" type="checkbox"/> <b>Method C.</b> Reporting amounts under section 162(e) of the Internal Revenue Code

Signature Digitally Signed By: Gregory J. Walters

Date 4/20/2018  
3:08:21 PM

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code BUD

16. Specific lobbying issues

HR 1625 - Consolidated Appropriations Act, 2018, P.L. 115-141 including issues related to procurement, aircraft programs, missile defense programs, wildland aviation firefighting programs, US Coast Guard aviation programs, Customs and Border Patrol border security and surveillance technology, helicopters, technology programs, civil and military space programs, Research Development Test and Evaluation (RDTE), defense procurement, Navy and Marine Corps programs, Overseas Contingency Operations (OCO), Operations & Maintenance (O&M) provisions, intelligence programs, research and development; Fiscal Year 2019 President's Budget Request for the Department of Defense including issues related to Army procurement, missiles, aircraft programs, technology programs, helicopters, firefighting aircrafts; S 270/HR 761 - Pension and Budget Integrity Act of 2017 to prohibit the use of premium to paid to the Pension Benefit Guaranty Corporation (PBGC) premiums from being counted as general revenue for purposes of budgetary scorekeeping and to amend the Employee Retirement Income Security Act of 1974 (ERISA) to exclude the receipt and disbursement of the PBGC from the federal budget; HR 195 - Making further continuing appropriations for the fiscal year ending September 30, 2018, and for other purposes including issues related to aircraft programs, helicopters, technology programs; HR 1892 - Bipartisan Budget Act of 2018 including issues related to defense and national security spending, aircraft programs, helicopters, technology programs; S (not yet introduced)/HR (not yet introduced) - Department of Defense Appropriations Bill for Fiscal Year 2019 including issues related to aircraft programs, helicopters, technology programs, civil and military space programs, missile defense programs, Navy and Marine Corps programs, OCO, O&M provisions, RDTE; S (not yet introduced)/HR (not yet introduced) - Department of Defense Authorization Bill for Fiscal Year 2019 including issues related to civil and military space programs, missile defense programs, procurement, RDTE, Navy and Marine Corps programs, OCO, O&M provisions, RDTE, aircraft programs, technology programs; HR 5503 - National Aeronautics and Space Administration Authorization Act of 2018 including issues related to civil and military space programs, missile defense programs; S (not yet introduced)/HR (not yet introduced) - Department of Homeland Security Appropriations Bill for Fiscal Year 2019 including issues related Coast Guard aviation programs, Coast Guard funding provisions; HR 1301 - Continuing Appropriations Amendments Act, 2018 including issues related to aircraft programs, technology programs, helicopters, firefighting aircrafts; HR 2810 - National Defense Authorization Act for Fiscal Year 2018 including issues related to intelligence programs, research and development; S 1761/HR 3180 - Intelligence Authorization Act for Fiscal Year 2018 including issues related to intelligence programs

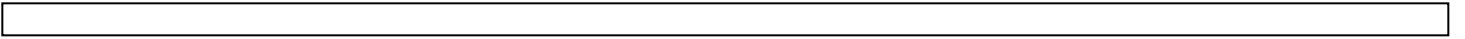
17. House(s) of Congress and Federal agencies  Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES, Defense - Dept of (DOD), Air Force - Dept of, Army - Dept of (Other), Navy - Dept of, Agriculture - Dept of (USDA), Homeland Security - Dept of (DHS)

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Valerie	Baldwin			<input type="checkbox"/>
Gwendolyn	Brown			<input type="checkbox"/>
Scott	Burnison			<input type="checkbox"/>
Kristine	Fausser			<input type="checkbox"/>
Robert	Head			<input type="checkbox"/>
Paul	Juola			<input type="checkbox"/>
John	O'Donnell			<input type="checkbox"/>
Christopher	Peace			<input type="checkbox"/>
Robert	Rangel			<input type="checkbox"/>
Anthony	Rosemarino			<input type="checkbox"/>
Donald	Schilpp			<input type="checkbox"/>
Mary	Springer Sforza			<input type="checkbox"/>
Gregory	Walters			<input type="checkbox"/>
Lorenzo	Goco			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None



**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code DEF

16. Specific lobbying issues

HR 1625 - Consolidated Appropriations Act, 2018, Titles III, IV, IX, including issues related to shipbuilding, combat systems, laser programs, aircraft programs, helicopters, technology programs, space programs, missile defense programs, strategic programs, RDTE, procurement, OCO, O&M provisions, Army missile programs, Navy missile programs, Air Force missile programs; S (not yet introduced/ S (not yet introduced) - National Defense Authorization Act for FY19, Title VIII, including issues related to shipbuilding, combat systems, laser programs, aircraft programs, helicopters, technology programs, acquisition policy, RDTE, procurement, OCO, O&M provisions; S (not yet introduced/ S (not yet introduced) - National Defense Appropriations Act for FY19 including issues related to shipbuilding, combat systems, laser programs, aircraft programs, helicopters, technology programs, RDTE, procurement, OCO, O&M provisions; S 1761/HR 3180 - Intelligence Authorization Act for Fiscal Year 2018 including issues related to space programs; S 1519/HR 2810 - National Defense Authorization Act for Fiscal Year 2018, Titles I, II, XV, including issues related to space programs, Army missile programs, Navy missile programs, Air Force missile programs; Fiscal Year 2019 President's Budget Request for the Department of Defense including issues related to aircraft programs, helicopters, technology programs

17. House(s) of Congress and Federal agencies  Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES, Air Force - Dept of, Army - Dept of (Other), Defense - Dept of (DOD), Navy - Dept of, Agriculture - Dept of (USDA), Homeland Security - Dept of (DHS)

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Gabrielle	Carruth			<input type="checkbox"/>
Lawrence	Duncan			<input type="checkbox"/>
Kristine	Fauser			<input type="checkbox"/>
Mary Ellen	Fraser			<input type="checkbox"/>
Robert	Head			<input type="checkbox"/>
Rory	Maynard			<input type="checkbox"/>
Anthony	Rosemarino			<input type="checkbox"/>
Donald	Schilpp			<input type="checkbox"/>
Cedric	Sheridan			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code AER

16. Specific lobbying issues

HR 1625 - Consolidated Appropriations Act, 2018 including issues related to NASA programs, deep space exploration, planetary programs, satellites, space launch systems; HR 5503 - National Aeronautics and Space Administration Authorization Act of 2018 including issues related to NASA programs, deep space exploration, planetary programs, satellites, space launch systems

17. House(s) of Congress and Federal agencies  Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES, Natl Aeronautics & Space Administration (NASA)

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Michelle	Robbins			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code HOM

16. Specific lobbying issues

HR 1625 - Consolidated Appropriations Act, 2018 including issues related to Coast Guard funding; S (not yet introduced)/HR (not yet introduced) - Department of Homeland Security Appropriations Act for FY19 including issues related to Coast Guard funding

17. House(s) of Congress and Federal agencies  Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Anthony	Rosemarino			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code TAX

16. Specific lobbying issues

S 540/HR 1393 - Mobile Workforce State Income Tax Simplification Act of 2017 to limit the authority of states to tax employees for employment duties performed in other states; P.L. 115-97 - Discussion on technical correction or clarification related to section 250 on Foreign-Derived Intangible Income and congressional intent related to Foreign Military Sales of the Tax Cuts and Jobs Act

17. House(s) of Congress and Federal agencies  Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Gwendolyn	Brown			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code TEC

16. Specific lobbying issues

S 19 - MOBILE NOW Act including issues related to federal electromagnetic spectrum, spectrum sharing and reallocation of incentives; HR 1625 - Consolidated Appropriations Act, 2018 including issues related to reauthorization of the FCC and the Mobile Now Act concerning studies on federal spectrum

17. House(s) of Congress and Federal agencies  Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Gwendolyn	Brown			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None



**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Add additional page(s) as needed.

15. General issue area code TRD

16. Specific lobbying issues

HR 1625 - Consolidated Appropriations Act, 2018 including issues related to the State Department and foreign operations; S 2098/HR 4311 - Foreign Investment Risk Review Modernization Act of 2017 including issues related to export control; HR 5040 - Export Control Reform Act of 2018 including issues related to licensing efforts related to congressional notifications of potential foreign sales of defense equipment

17. House(s) of Congress and Federal agencies  Check if None

U.S. SENATE, U.S. HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area

First Name	Last Name	Suffix	Covered Official Position (if applicable)	New
Carrie	Desmond			<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

**Information Update Page - Complete ONLY where registration information has changed.**

20. Client new address

Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_ Country \_\_\_\_\_

21. Client new principal place of business (if different than line 20)

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_ Country \_\_\_\_\_

22. New General description of client's business or activities

\_\_\_\_\_  
\_\_\_\_\_

**LOBBYIST UPDATE**

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client

First Name	Last Name	Suffix	First Name	Last Name	Suffix
<b>1</b>			<b>3</b>		
<b>2</b>			<b>4</b>		

**ISSUE UPDATE**

24. General lobbying issue that no longer pertains

**AFFILIATED ORGANIZATIONS**

25. Add the following affiliated organization(s)

Internet Address:

Name	Address				Principal Place of Business (city and state or country)	
	Street Address	State/Province	Zip	Country	City	Country
	City				State	

26. Name of each previously reported organization that is no longer affiliated with the registrant or client

1 2 3

**FOREIGN ENTITIES**

27. Add the following foreign entities:

Name	Address			Principal place of business (city and state or country)	Amount of contribution for lobbying activities	Ownership percentage in client
	Street Address	State/Province	Country			
	City			City		%
				State		
				Country		

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant, client or affiliated organization

1 3 5  
2 4 6